| Top-Light CorporationIncome StatementFor Year Ended December 31, 20-- |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating Revenue: |  |  |  |  |  |  |  |
| Sales |  |  |  |  | 557,900.50 |  |  |
| Less: Sales Discount |  | \$ | 1,371.30 |  |  |  |  |
| Sales Returns and Allowances |  | \$ | 3,279.39 | \$ | 4,650.69 |  |  |
| Net Sales |  |  |  |  |  | \$ 553,249.81 | 100.00\% |
| Cost of Merchandise Sold: |  |  |  |  |  |  |  |
| Merchandise Inventory, January 1, 20-- |  |  |  | \$ | 90,260.72 |  |  |
| Purchases |  |  | 60,036.25 |  |  |  |  |
| Less: Purchases Discount | \$ 2,218.16 |  |  |  |  |  |  |
| Purchases Returns and Allowances | \$ 3,119.45 | \$ | 5,337.61 |  |  |  |  |
| Net Purchases |  |  |  |  | 254,698.64 |  |  |
| Total Cost of Mdse. Available for Sale |  |  |  |  | 344,959.36 |  |  |
| Less Mdse. Inventory, December 31, 20-- |  |  |  |  | 88,142.54 |  |  |
| Cost of Merchandise Sold |  |  |  |  |  | \$ 256,816.82 | 46.4\% |
| Gross Profit |  |  |  |  |  | \$ 296,432.99 | 53.6\% |
| Operating Expenses: |  |  |  |  |  |  |  |
| Advertising Expense |  |  |  | \$ | 18,411.32 |  |  |
| Credit Card Fee Expense |  |  |  |  | 5,692.71 |  |  |
| Depreciation Expense- Office Equipment |  |  |  | \$ | 5,460.00 |  |  |
| Depreciation Expense- Store Equipment |  |  |  | \$ | 8,440.00 |  |  |
| Insurance Expense |  |  |  |  | 12,000.00 |  |  |
| Miscellaneous Expense |  |  |  |  | 4,159.31 |  |  |
| Payroll Taxes Expense |  |  |  |  | 14,019.64 |  |  |
| Rent Expense |  |  |  |  | 8,400.00 |  |  |
| Salary Expense |  |  |  |  | 155,773.80 |  |  |
| Supplies Expense- Office |  |  |  | \$ | 2,481.72 |  |  |
| Supplies Expense- Store |  |  |  |  | 3,645.81 |  |  |
| Uncollectible Accounts Expense |  |  |  |  | 1,494.12 |  |  |
| Utilities Expense |  |  |  |  | 4,995.14 |  |  |
| Total Operating Expenses |  |  |  |  |  | \$ 244,973.57 | 44.3\% |
| Income from Operations |  |  |  |  |  | \$ 51,459.42 | 9.3\% |
| Other Revenue: |  |  |  |  |  |  |  |
| Interest Income |  |  |  |  |  | \$ 170.07 | 0.0\% |
| Net Income before Federal Income Tax |  |  |  |  |  | \$ 51,629.49 | 9.3\% |
| Less Federal Income Tax Expense |  |  |  |  |  | \$ 7,907.37 | 1.4\% |
| Net Income after Federal Income Tax |  |  |  |  |  | \$ 43,722.12 | 7.9\% |

